

Kiriacoulis Information Newsletter - Athens, 30/8/2018

General Price Policy up to 30/9/2018

ALL AREAS

25% last minute booking discount for bookings that start within 15 days from the date of option holding.

GREECE

15% discount on all periods and bases.

ITALY

Marsala: 5% discount on all periods.

St. Agatha: 25% discount for the period up to 31/12/2018. 15% discount on all other periods.

Punta Ala & Sardinia: 25% discount for the period up to 31/12/2018. 15% discount on all other periods.

Agropoli: 15% discount for the period up to 31/12/2018. 10% discount on all other periods.

MALTA

10% discount on all periods.

CROATIA

Pula & Zadar: 25% discount for the period up to 31/12/2018. 20% on all other periods.

15% discount on all other periods and bases.

No discount for bookings that don't start & end on Saturday.

Departures allowed only on Saturdays.

FRANCE

30% discount for the period up to 31/12/2018.

15% discount on all other periods and bases.

CARIBBEAN

15% discount on all periods.

SPAIN

15% discount on all periods.

Booking for 5 weeks: +2,5%.

Booking for 6 or more weeks: +5%.

2 yachts booked at the same time by the same customer: +2,5% -not applicable for period 3 - 24/8/2019.

3 yachts booked at the same time by the same customer: +5% -not applicable for period 3 - 24/8/2019.

4 yachts booked at the same time by the same customer: +7,5% -not applicable for period 3 - 24/8/2019.

More than 4 yachts: on request.

If 2nd or more yachts are booked at a later stage, above discounts will not apply, instead the repeat client discount will apply.

NO DISCOUNT for bookings equal or less than 6 days length.

REPEAT CLIENTS: +5% applicable only if the client gets other discounts that are up to 17,5% (discounts for 2, 3 & 4 weeks are excluded). +2,5% applicable if the client gets other discounts that are up to 20% (discount for 2, 3 & 4 weeks are excluded).

ATTENTION!

POSSIBLE MAXIMUM TOTAL DISCOUNT ALLOCATION:

25% on Croatia.

30% on all other areas.

Discounts not applicable on crewed yachts.