



INFORMATION NEWSLETTER

ATHENS, 4/12/2017

General & UK price policy up to 31/12/2017

ALL AREAS

25% last minute booking discount for bookings that start within 15 days from the date of option holding.

GREECE

15% discount on all periods and bases.

ITALY

Marsala: 5% discount on all periods.

St. Agatha: 15% discount on all periods.

Punta Ala & Sardinia: 10% discount on all periods.

Agropoli: 15% discount on all periods.

MALTA

10% discount on all periods.

CROATIA

Pula & Zadar: 20% discount on all periods.

15% discount on all other bases.

No discount for bookings that don't start & end on Saturday. Departures allowed only on Saturdays.

FRANCE

15% discount on all periods and bases.

CARIBBEAN

15% discount on all periods.

Booking for 5 weeks +2,5%.

Booking for 6 or more weeks +5%.

2 yachts booked at the same time by the same customer +2,5%
-not applicable for period 4 - 25/8/2018.

3 yachts booked at the same time by the same customer +5%
-not applicable for period 4 - 25/8/2018.

4 yachts booked at the same time by the same customer +7,5%
-not applicable for period 4 - 25/8/2018.

More than 4 yachts: on request.

If 2nd or more yachts are booked at a later stage, above discounts will not apply, instead the repeat client discount will apply.

NO DISCOUNT for bookings equal or less than 6 days length.

REPEAT CLIENTS: +5% applicable only if the client gets other discounts that are up to 17,5% (discounts for 2, 3 & 4 weeks are excluded).

+2,5% applicable if the client gets other discounts that are up to 20% (discount for 2, 3 & 4 weeks are excluded).

ATTENTION!

POSSIBLE MAXIMUM TOTAL DISCOUNT ALLOCATION:

25% on Croatia.

30% on all other areas.

Discounts not applicable on crewed yachts.