Information Newsletter - Athens, 10/5/2024

General Price Policy up to 30/5/2024

ALL AREAS

25% last minute booking discount for bookings that start within 15 days from the date of option holding, (except for Malta).

GREECE

30% discount for all 2024 departures from the new Vonitsa (Preveza) base.

25% discount for all other bases and periods.

ITALY

Palermo & Capo d'Orlando: 30% discount for the period 1/1 -

3/8/24 & 24/8 - 31/12/24 on all yachts & cats.

15% discount for the period 3 - 24/8/24.

Free extras for all periods:

Outboard and service pack on Sun Odyssey 440.

Outboard and service pack on Bavaria Cruiser 41.

Service pack on Oceanis 51.1.

Sardinia: 30% discount for the period up to 1/6/24. 20% discount for the periods 1/6 - 31/12/24.

Agropoli: 30% discount for the period up to 1/6/24. 20% discount for the periods 1/6 - 31/12/24.

Punta Ala: 30% discount for the period up to 1/6/24. 20% discount for the periods 1/6 - 31/12/24.

Rodi Garganico: 30% discount for the period up to 1/6/24. 20% discount for the periods 1/6 - 31/12/24.

MALTA

No discount for 2024 periods.

CROATIA

25% discount for all 2024 periods on monohulls. 15% discount for all 2024 periods on catamarans.

FRANCE

20% discount for all 2024 periods.

CARIBBEAN

20% discount for all 2024 periods.

MONTENEGRO

15% discount for all 2024 periods.

Booking for 5 weeks: +2,5%.

Booking for 6 or more weeks: +5%.

MULTI number of booked yachts -not applicable in Malta.

- 2 yachts booked at the same time by the same customer: +2,5% -not applicable for period 27/7 24/8/24.
- 3 yachts booked at the same time by the same
 customer: +5% -not applicable for period 27/7 24/8/24.
- 4 yachts booked at the same time by the same
 customer: +7,5% -not applicable for period 27/7 24/8/24.
- More than 4 yachts: on request.

If 2nd or more yachts are booked at a later stage, above discounts will not apply, instead the repeat client discount will apply.

NO DISCOUNT for bookings equal or less than 6 days length.

REPEAT CLIENTS: +5% applicable only if the client gets other discounts that are up to 17,5% (discounts for 2, 3 & 4 weeks are excluded). +2,5% applicable if the client gets other discounts that are up to 20% (discount for 2, 3 & 4 weeks are excluded).

ATTENTION!

POSSIBLE MAXIMUM TOTAL DISCOUNT ALLOCATION:

25% on Croatia.

20% on Portisco, Agropoli & Punta Ala bases.

30% on all other areas.

Discounts not applicable on crewed yachts in which the crew is included in the price.